The ROUTINE
2018
IT'S TIME TO CELEBRATE
+
10 YEARS IN MINISTRY
&
MINISTRY UPDATE
by the Numbers
+
Glued
THE IMPORTANCE OF STICKABILITY
SAY GOODBYE to AVERAGE

I C I N G

Icing Women's Event 2018

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Dear friends & partners

2018 marks 10 years of ministry...
Celebrate with us!

Dear friends and partners, it's time to celebrate! This year marks the 10th anniversary of Terri Savelle Foy Ministries. So much has changed and we've seen God do amazing things since we started posting a short video on YouTube in 2008! You can read about some of the growth starting on page 9.

Everything we do is about following God and reaching people. I asked the Lord when He called me to minister, who would support the vision? He clearly told me not to worry about it, because He'd send the right people. Thank you for being one of the people God would send to come along side me and make a difference all around the world!

Let me encourage you, whatever God has put in your heart to do, take a step. You may feel scared or unqualified—I can assure you, you're in good company! But nothing will change until you start. There are people waiting on the other side of your obedience. Just think about that! So, do what you can and let God do the rest.

My assignment is to teach people how to make their dreams bigger than their memories and fulfill God's assignment for their lives. We've done that now for one decade and we're just getting started...the best is still to come!

Say Goodbye to Average

Distinguish Yourself

By Terri Savelle Foy

Have you ever looked at someone else's life—maybe a celebrity, a pastor, or even a friend—and wondered how they rose to their level of success? I believe it's because they distinguished themselves. And you can too!

To distinguish yourself means to recognize or treat someone or something as different, make prominent and worthy of respect through behavior or achievements. In other words, to stand out, you need to do what others aren't willing to do.

As Christians, we are often asked to do things differently than everyone else. In fact, we're specifically instructed not to conform to the ways of the world (Romans 12:2), but I also believe God has given us instructions on how to distinguish ourselves for success. God never meant for you to be ignored, to blend in with the crowd, or to be average. Jesus wasn't, and you were made in His image.

What the Lord spoke to me many years ago was, "Don't be average, and your life won't be average." Emphasis on the understood You in this command. You don't be average, and your life won't be average.

Think about how that applies to every area of your life. You don't be average, and your career won't be average. You don't be average, and your finances won't be average. You don't be average, and your relationships won't be average. You don't be average, and your body won't be average. You get the picture.

It's true that God will change your circumstances, but He'll change you first. As you develop an above-average life, you will distinguish yourself among others.

Before you experience increase on the outside, you must first experience increase on the inside. Your life will only grow to the extent that you grow. That goes for your money, your ministry, your marriage, your salary, your influence…they will only grow to the extent that you grow.

When you demand higher standards from yourself, you are preparing for the next level. Success always begins on the inside before it shows up on the outside. You need to see yourself as already being where you want to be and begin acting that way now.

God blesses people who are prepared. In Ruth 3:11, Boaz said to Ruth, "…for all my people in the city know that you are a woman of excellence." They could tell by her appearance, her demeanor, her personal standards that she was a woman distinguished among others. God always promotes excellence. Whatever God has given you, take care of it.

Jim Rohn said, "Success is something you attract by the person you become. If you want more, become more."

If the average person chooses to watch television, then you do the complete opposite and go read for 20 minutes. If the average person sleeps late, do the complete opposite and get up early to spend time with the Lord. If the average person is lazy, do the complete opposite and go walk around the block. You don't be average, and your life won't be average.

> "Success is something you attract by the person you become. If you want more, become more."

You might have heard the story of how I decided to form a simple routine consisting of five habits I would follow every single day: (1) pray, (2) read for 20 minutes, (3) listen to faith-building and motivational messages, (4) review my dreams and goals, (5) and exercise. I did this for 21 days, but I didn't want to stop there. I kept going for 30 days, then two months. That was in 2002, and I haven't stopped! I had no idea that these habits were enabling me to distinguish myself.

Like my favorite John Maxwell quote says, "The secret of your future is hidden in your daily routine."

I never dreamed that this handful of disciplines practiced day-in and day-out would set me apart. But I can humbly and gratefully say that it is no coincidence that I don't have an average organization. I don't have average friends. I don't speak at average conferences. I don't own an average home. I don't have an average life, and I don't serve an average God!

The Lord is no respecter of persons. What He has done for me, He will do for you too when you distinguish yourself!

People are rewarded in public for what they practice in private. Success is not like going to a restaurant where you pay the bill after you've enjoyed the dinner. The success you want requires payment in full, in advance, every single time.

Vladimir Horowitz, one of the greatest pianist of all time, supposedly said, "If I don't practice for a day, I know it. If I don't practice for two days, my wife knows it. If I don't practice for three days, the world knows it."

The ones who make success look effortless are the ones who practice the most when nobody is looking. If you want to distinguish yourself, then practice, work hard behind the scenes, and put in the extra hours!

A pastor's wife once told me, "My husband just sorta wings it most of the time because he's so busy. I mean he prays and spends time with the

Lord, but he doesn't have time to prepare messages much." As a result, the church hasn't grown. They can barely pay their bills, and they are constantly struggling.

The Bible says, "Study...to show yourself approved" (2 Timothy 2:15, MEV). If you only knew how many hours it takes me to prepare one message! Sometimes I feel like something's wrong with me when I see others whip together a sermon or presentation in no time, and I'm investing days just gathering information! Then I heard this statement, "The quality of your preparation determines the quality of your performance."

When I go back to the life-changing command the Lord gave me, "Don't be average, and your life won't be average," I am reminded that I don't want to deliver an average message which means I can't settle for an average preparation.

Successful people in every field are often said to be "blessed with talent" or even just lucky. The truth is, yes they have natural talent, but most have worked harder than the average person could even imagine.

Actor Will Smith said, "The separation of talent and skill is one of the greatest misunderstood concepts for people who want to excel and have dreams. Talent comes naturally. Skill is only developed by hours and hours and hours of beating on your craft." Smith said, "I've never really viewed myself as particularly talented. Where I excel is with ridiculous, sickening work ethic. While the other guy is sleeping, I'm working. While the other guy is eating, I'm working."

Successful people have the habit of doing what unsuccessful people don't want to do.

This goes hand-in-hand with what it says in Colossians 3:23, "Whatever you do, work heartily, as for the Lord and not for men."

God is setting you up for success! So, don't compare yourself to what others are doing or aren't doing. Don't feel sorry for yourself that you have to work harder or longer. God is calling you to come up higher because His plan for your life requires this kind of preparation.

I love what the Lord told Joyce Meyer after she started to wonder why so many high demands for excellence were placed on her life while others could get by with sloppy living, lower standards, and less discipline. The Lord said, "You've asked me for a lot. Do you want it or not?"

It's time to distinguish yourself, set higher standards, move from mediocrity, exit average and prepare for promotion. Don't be average, and your life won't be average.

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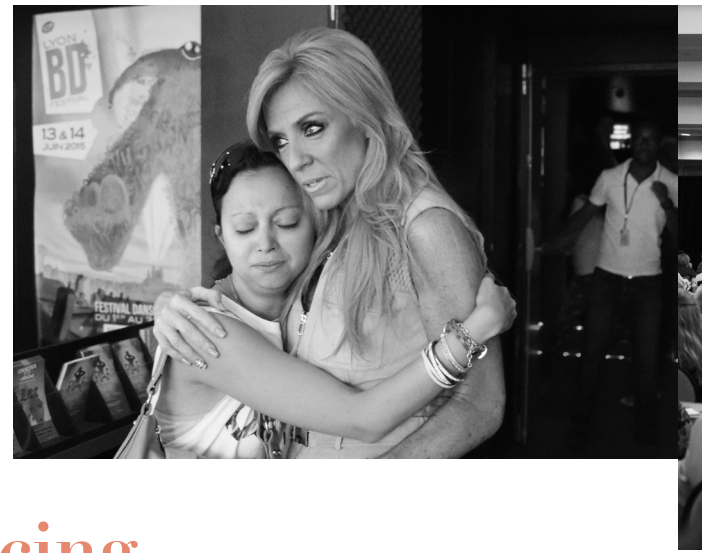
@terrisavellefoy

Young Women

• Last year, we gave $70,423 worth of ministry resources and financial support to shelters, including Mercy Multiplied, Trafick911, Restored Hope and Bochey's Place.

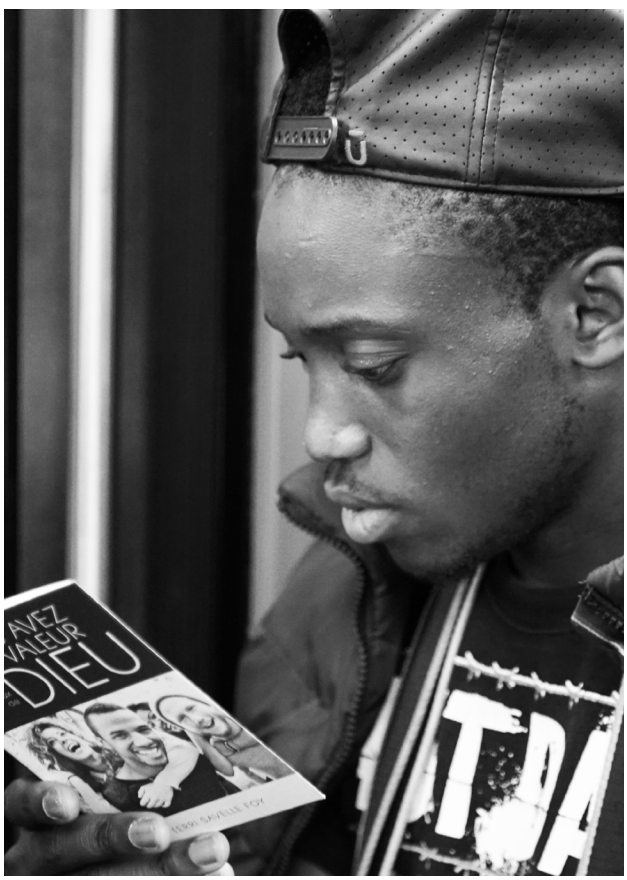


Icing

• In 2010, we started ICING Women's Event with 325 women in Crowley, TX.
• Last year, 1,922 women attended from 36 states and 9 countries.

France

• In 2008, Terri first ministered in France. We printed a little book, You're Valuable to God to give away.
• Today, 28,000 French translation copies of You're Valuable to God have been given away.
• French people across cities are connected to TSFM.
• 6 of Terri's books have been translated into French.



Next

• In 2013, we started the NEXT Conference with 160 people from 11 states.
• Most recently, we had capacity attendance with 29 states and 5 countries represented.

Churches

• In 2008, Terri ministered in 11 churches total.
• Terri has now ministered in 292 churches in 32 states and 11 countries.

Resources

• In 2010, we published our first book: Make Your Dreams Bigger Than Your Memories.
• Today, 8 books have been published and translated into 4 languages.
• Last year, we shipped ministry resources to 78 countries.

10 Benifits of Getting Organized

1. You'll save money

Declutter book pg. 31

Disorganization is a drain on your wallet. "Instead of buying things you already have (i.e. AA batteries, soap, glue, scissors, socks, light bulbs, cleaning supplies, etc.), you will know exactly where to locate them and save money you don't need to spend.

2. You can find things

Declutter book pg. 33

On average, we are spending six minutes a day just looking for our car keys in the morning!"With a clean home, you'll designate specific spots for every item, and you'll know exactly where to look when you need it."

3. You'll save time

Declutter book pg. 34

The average American woman spends 55.2 minutes a day looking for misplaced items. That's nearly an hour a day wasted!

That's approximately two weeks squandered a year due to disorganization. Imagine what you could do with an extra half month this year!

4. You can be more creative

Declutter book pg. 36

Having an orderly, clean space allows your mind to relax and be more focused and productive. When your area is in shape, your brain doesn't have to work so hard. Your mind is sharp, your concentration is focused and the order around you feels good inside.

5. Your life will be less stressed

Declutter book pg. 37

How often has the stress in your life been related to a messy environment or disorganized space? Your mood is affected by your surroundings. One of the most life-changing, therapeutic, peace-producing tasks you can pursue is to create a clutter-free environment around you.

6. You'll sleep better

Declutter book pg. 38

Studies show that people with clutter in the bedroom experience more sleep disturbances. With a sleep-friendly environment, you'll improve the quality of your rest which will improve the quality of your life.

7. You'll have more time & energy to go after your goals

Declutter book pg. 40

When everything is organized, your bills are paid on time, your laundry is done, and your papers are filed, what are you going to do with all this extra time? Start the workout, paint the room, take the cooking class, learn the foreign language, write the book, research the business, attend seminars, start reading a book each month.

8. You'll be a great example for your family

Declutter book pg. 41

Your children and family are watching, observing, and learning from you every day. Showing them how to keep things clutter-free and organized will prepare them tremendously for the rest of their lives. It reduces stress, anxiety, and chaos in their lives when your home is in order.

9. You'll build better relationships

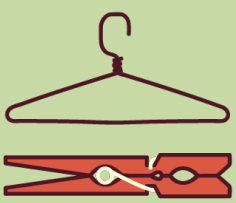
Declutter book pg. 42

You'll enjoy telling friends to just pop over tonight when you feel good about the condition of your house.

10. You'll have more confidence

Declutter book pg. 43

You may not have control over every situation in your life, but you do have control over the condition of your home and your space. When you organize your home (to your personal standard), you will feel more competent, in control, and empowered.



Go to **terri.com** for more information on the *Declutter Your Way to Success* book

Testimonies

Susan A.
Canada

I want to thank you for sharing your story of courage and boldness, and for all of your inspiring and motivational podcasts! I recently bought your audio CD, *Pep Talk* and I want to tell you how much it has helped me! I have battled with depression on and off since I was a little girl and listening to your book with your affirmations, your scriptures, and clear examples of how to activate the Word of God has been such a godsend for me! Your words and this book is so anointed and I must tell you that I felt a stronghold lift that was holding me back from my destiny. Your words are anointed and I know you've joked about your voice many times, but I must tell you how much I really do love your voice! I refer to you as the Barbie of faith!

Joshua
Ohio

Hi Terri! I'm a new business owner and have been inspired by your words and affirmations for over a year now. Before today, I was a self-declared atheist and non-believer. However, earlier today, I walked down to the altar for the salvation prayer you led us in. I just felt compelled to message you and say thank you whole heartedly for everything that you do and for just being so amazing and touching so many lives.

Stephanie
Wisconsin

Here's my list of what I call "Evidence thru Intentional Living":

1. I was able to attend a work trip to Vegas. We were blessed with 5 nights/ 6 days of amazing sites, meals, and most of all faith-based friendship.

2. It's been 17 years since I had seen my brother. I drove from Wisconsin to Oklahoma and surprised my brother two days before his wedding day!

3. I celebrated my 40th birthday. I flew out to Chicago for my first visit. I met up with my friend, who I've known since the first grade, but have not seen in 12 years!

4. To top this off I received a promotion at work! I am totally working my dream job! Back in August, I was writing my goal down and the Lord spoke to my heart for increase. So I wrote that I would increase my income at least $10,000 over the next year. This promotion, which I didn't even apply for, included a pay raise that more than double my goal!!!

Well, with all this increase, I finally made the decision to partner with TSFM. I'm super pumped to fuel into this wonderful ministry that has imparted my spirit and mind with focus for God's will. I know TSFM has played a huge role in achieving the confidence to even go after these goals and dreams! Thank you to all who serve and of course to Terri for her obedience so that many others can be touched by her teachings!

Testimonies

Shannon
Wyoming

I read an article by you a while back and it lit a fire in me to start dreaming and making goals again. We started speaking and declaring to move. Well, we have moved and God has improved our housing at a rental rate hard to find and provided my husband with a job that steps him toward one of his visions!

I also had it on my vision board to learn more about horses and equine therapy. God led me to a ranch here that will allow me to learn about them! One step toward my vision that I almost let go of.

And, I started school after God truly pulled through on providing a Paid in full scholarship very unexpectedly. This will literally check off half of my vision board prayers.

Thank you for your passion in helping people pursue God's dreams for them. I never would have told myself God has a plan for me before listening to your messages. I firmly believe He does now.

Becky
Germany

After reading your book, I have been praying for clarity and found that my passion is to work with refugees.

Today, there was a gal who was talking to the cashier in English looking for directions. I jumped into the conversation. Turns out she is a refugee from Cameroon and has been living in the refugee commune for 6 months just waiting. I drove her home and I prayed for her. I also gave her my *Dream It. Pin It. Live It.* book.

Rebekah
Texas

Your CD's ministered hope to me, and the possibility of having new dreams for my future.

God opened the door for me to go on several mission trips in 2016, to Cuba, El Salvador, Honduras, and later to Guatemala.

On each of these trips, I noticed the need for eye care. I began to look into this field and realized that eye care would be a good fit for me.

My mom took me to Walmart to get a cork board and I printed off pictures of missionaries helping people medically.

I went back to school in the Fall of 2017 and God has helped me to complete 70 credit hours. A guy I dated had told me that I wasn't smart enough to learn the math to ever go into a medical field.

When I enrolled in the math and science courses last fall, armed with the truths shared in your CD series, God helped me make straight A's in every single course. God has proven to me that we are equipped to tackle whatever dreams and goals He calls us to do!

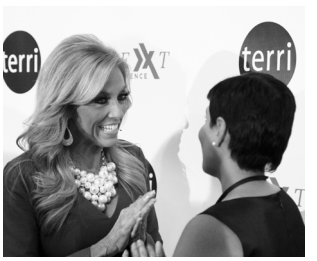
Two years ago, I felt worthless, destroyed, and wanted to die. Today, the Lord has brought healing and restoration to my life, giving me a new dream and purpose of serving Him with my life, and He is teaching me daily to keep seeking and trusting Him.

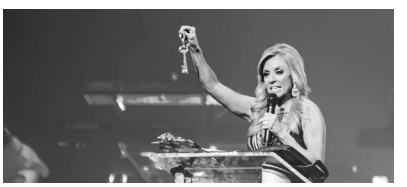
Your ministry has made a world of difference for me. We love you and thank God for you!

The Lone Bellow

Partner with us...

make a difference every day.





Partnership Growth Tracks now available!

To start your partnership with Terri Savelle Foy Ministries, visit terri.com/partnership

Celebrating 10

Celebrating 10 years in ministry with friends.

Nicole Crank
Faith Church

Terri Savelle Foy is a dynamic force of nature! She sees the positive and the untapped potential in all of us to succeed. My life is so blessed because I have friends like her around me. Happy 10th Anniversary, sweet Terri! I'm so thankful for your amazing friendship!

Brendan & Camille White
Hillsong France

All the way from Paris, we want to thank you for 10 years in Ministry! Thank you for loving France and it's people, and for investing year after year into this nation. We are so grateful for the impact of your ministry. We are so excited for all that God is doing through you.

Tony & Cynthia Brazelton
Victory Christian Ministries International

It gives us great pleasure to celebrate and congratulate Terri on 10 years of ministry! She has taught many how to dream; and to dream big, because we serve a big God. Terri has been a great example to the body of Christ in that "all things are possible to him that can believe." Thank you for blessing our lives and ministry.

Keith & Shelia Craft
Elevate Life Church

When Terri came and spoke, our lives truly have been impacted and changed. You came into our world and made us think differently. Thank you for being apart of us. We celebrate this 10 year anniversary.

Nancy Alcorn
Mercy Ministries

I am so proud of all that you have accomplished in 10 years! I have watched you grow up into this woman of God who is literally impacting the lives of hundreds of thousands and I'm one of those lives. You have helped Mercy girls and our staff to dream bigger and create Mercy boards. Thank you for being an amazing support and friend to me.

Lisa Osteen
Lakewood Church

My sweet and dear friend, I love you so much and want to congratulate you on 10 years! I have learned so much from you and I'm so thankful that you're my friend. God has amazing things for you and your ministry!

Jesse Duplantis
Jesse Duplantis Ministries

Revelation comes from this lady and I know you'll be blessed by it. Congratulations Terri, we love you! Let's do another 10 years, 20 years and even 30 years! We are so proud of you!

Dave Martin
Dave Martin Intl.

10 years is just the beginning. You've helped people all over the world, you've helped me and your teaching has encouraged me every time to dream bigger. I love you and appreciate you. Keep doing what you're doing.

Next Conference

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by Terri Savelle Foy

Glued

The Importance of Stickability

Everyone wants to succeed in life. So many times though, after a setback or when things don't turn out like we wanted, we get discouraged and quit pursuing the dreams in our heart.

I want to give you what I believe to be the key to long-term, consistent results. To put it simply, you have to be glued!

To be glued means to stick to, fasten, or cause to adhere, to cause to be focused on something, to be FIRMLY attached.

If you want to be successful at any endeavor, you must stick with your goals, plans, and vision when you don't see progress and stick with them even when the results exceed your expectations. You simply must have "stickability."

Anyone can start, but it takes someone determined, committed and disciplined to continue.

If you have a goal, a dream, a vision, you have to stick to it until it happens!

This set of statistics came across my desk recently:

- 90% of all 1st time businesses fail
- 90% of all 2nd time businesses succeed
- 80% of all people never try a 2nd time

Two professors from Stanford University and the University of Michigan studied 2.8 million small

businesses over 21 years. They discovered the more times someone failed in business endeavors (even three and four times) the greater their chances for success the next time.

This reminds me of a story I read about a guy named Milton. He had a long path to his dreams. Look at this:

- He dropped out of school in the 4th grade.
- He took an apprenticeship with a printer, only to be fired.
- He became an apprentice to a candy-maker in Lancaster, PA.
- He started a candy company in Philadelphia, it failed miserably
- He started a candy company in Chicago, it failed miserably
- He started a candy company in New York, again it failed

So, he gave up and we'll never know who he could have become. No, he was not about to give up! He stayed glued to his vision!

Milton moved back to Lancaster and began the Lancaster Caramel Company. His unique caramel recipe was a huge success. But, he believed that chocolate products had a much greater future than caramel.

He sold the Lancaster Caramel Company for $1 million in 1900 and started a chocolate company called the "Hershey Company." Milton Hershey was GLUED to his vision!

One more important fact: Milton Hershey used a great deal of his wealth to build houses, churches, and schools to benefit the lives of others.

Sticking to your dreams isn't just for you; it's so you can be a blessing to others.

You may not have a dream for a business, but let me ask you, is there something you hiding from? What are you shying away from? What are you not doing that God has instructed you to do? What are you allowing to frighten you away?

Do you feel unqualified? Unworthy? Uneducated? We all do.

I'm naturally shy. I have to overcome insecurities. I have to give myself a daily pep talk to stay focused.

Know this: God doesn't call the qualified; He qualifies the called!

If God told you to go after this dream, it's an assignment and He's going hold you accountable for it.

Just because you've had a setback, you've quit too many times before, or didn't get the results you were hoping for last time…don't quit, do it again, keep going!

Your breakthrough will come when you develop a determined consistency.

The apostle Paul prayed in Colossians 1:11 that you would be strengthened with all power according to God's glorious might so that you may have great endurance and patience.

I want you to walk in that kind of endurance and patience concerning the things God's whispered to your spirit. Why? So you can receive and enjoy all He has for you.

The Bible also tells us, "So let's not get tired of doing what is good. At just the right time we will reap a harvest of blessing if we don't give up" (Galatians 6:9 NLT).

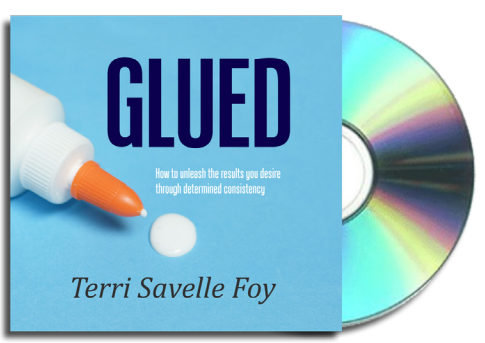
Far too many people are suffering from the effects of "start and stop syndrome!" I want you to apply prescription strength "stickability" so you can fulfill the assignments on your life.

God has placed desires in your heart for a reason, and when you become glued, they will become a reality.

Glued

Audio teaching

Discover the five areas to "get glued" and experience consistent, long-term results.



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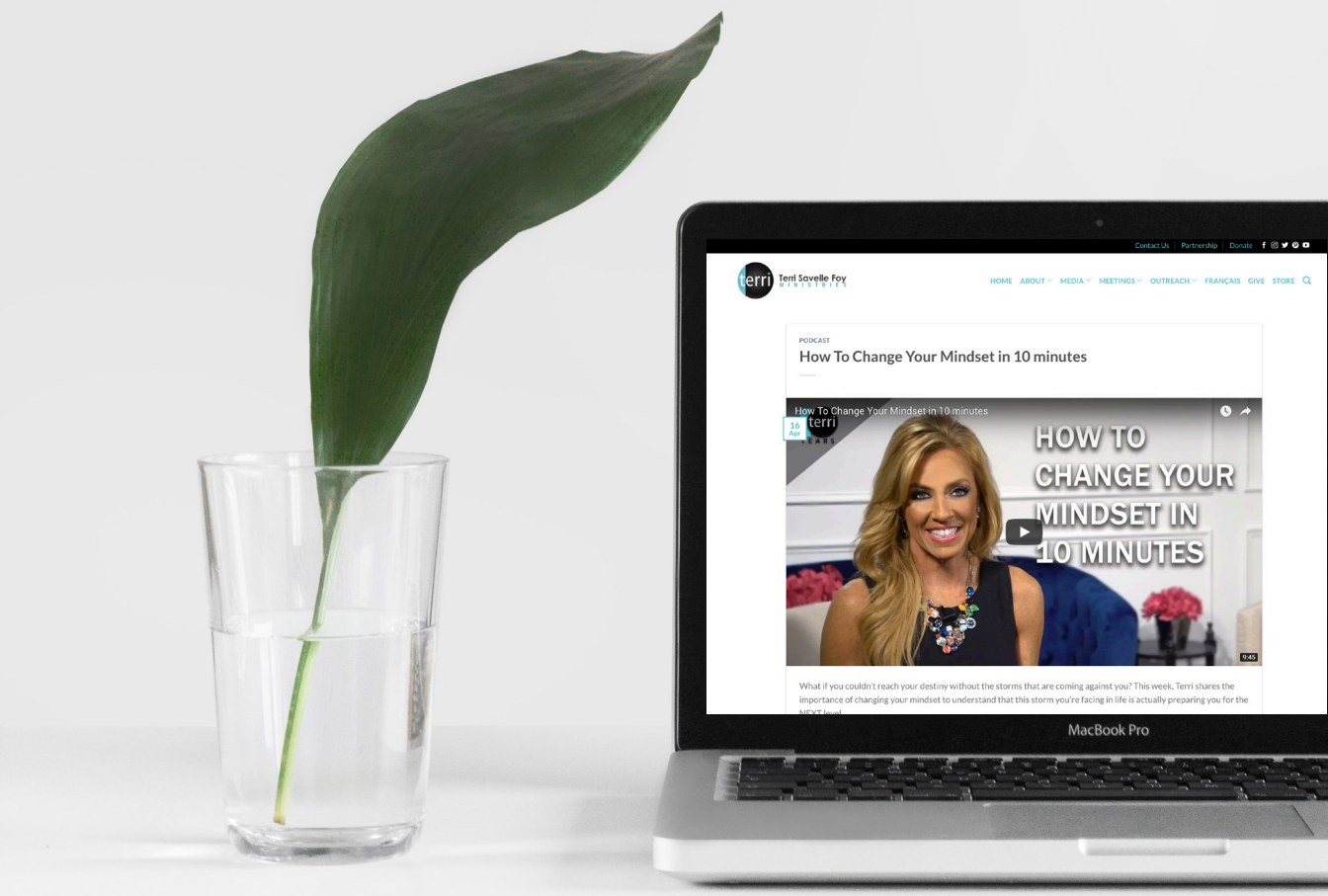

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