

PARTNER ADVOCATE
Full -Time

Overview:

Terri Savelle Ministries is committed to providing our Partners and Friends with exceptional customer service while exhibiting the highest level of integrity and biblical values. Our Partner Advocates serve as the primary point of contact for our existing and potential partners and must reflect the heart and mission of TSFM at all times.

Responsibilities:

- Conversion of new contacts into donors and partners
- Management of all accounts in assigned region
- Primary personal contact for donors within assigned territory
- Provide customer service support to assigned accounts
- Proactively call donors to pray with them
- Manage reactivation, first gift, second gift, and payment failure processes
- Create and implement strategies for partner conversion
- Communicate with local donor base about meetings in their region
- Develop and track performance metrics of account activity; provide weekly / monthly reports to supervisor

Qualifications:

- Experience in donor development or customer service within a Christian ministry or organization preferable
- Direct sales / account management experience a plus
- Excellent speaking and listening skills and telephone etiquette
- Good people skills
- Passionate about the mission of TSFM – to help people fulfill their God given assignments
- Knowledgeable of TSFM products, events, broadcasts, and website
- Proficient with Microsoft Office applications
- Able to identify and resolve issues
- Detail oriented
- Excellent in managing time, tasks, and priorities
- Self-starter without the need for continual direct supervision
- Must work well with others, as a team and according to Romans 16:17, must not cause dissension, difficulties or divisions
- Born again believer, filled with the Holy Spirit and must adhere to the doctrines of this organization as upheld by Terri Savelle Foy and her appointed representatives

Compensation

- Base Salary of \$30,000 to \$40,000 annually
- Bonuses awarded at management discretion
- Health coverage provided after 60 days of employment